

# The SubAla Insider



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## 2017 SUBALA INDUSTRY AWARDS BANQUET

On October 26, the Alabama construction community turned out to enjoy an evening to honor members for their contributions to Alabama's construction industry at the SubAla Industry Awards Banquet. The industry-wide event was held at The Club in Birmingham and attendees included 300 professionals from all facets of the construction industry, including architects, engineers, general contractors, subcontractors, and suppliers. James Spann performed masterfully as the evening's emcee and the event was a great success. We hope all participating enjoyed the evening and we greatly appreciate your support.

We are very grateful to the leadership of such great organizations that support and attend this annual event. It is an incredibly impressive group of attendees representing the best in the industry. Secondly, we commend the banquet committee for their work and, in particular, the event's structure. The ceremony began by recognizing contractors for organizational excellence in their respective categories. These awards allow us to recognize the leadership and the entire team of employees that make an organization great. The second part of the ceremony recognized a crucial element of organizational excellence, individuals that represent quality and excellence in construction. These individuals take ownership in the success of projects and that includes the success of their subcontractor partners.

General contractors have repeatedly expressed their appreciation for SubAla acknowledging and honoring their most valued assets, their employees. To see these individuals take the stage to be recognized and to hear their messages make all the work of hosting the evening a true honor. We received numerous comments expressing that this "human element" makes the SubAla banquet unique to the industry.

While we will never be able to acknowledge every individual in construction that deserves to be recognized, it is worthwhile to strive to honor excellence where it is found. This effort would not be possible without our banquet sponsors and, on behalf of SubAla, we want to express a sincere thank you, as you are truly our partners in this endeavor.



## **2017 AWARD RECIPIENTS**

**General Contractor of the Year (Category I)**  
Prier Construction

**General Contractor of the Year (Category II)**  
Cooper Construction

**General Contractor of the Year (Category III)**  
Brasfield & Gorrie, LLC

**General Contractor Safety Award**  
Rabren General Contractors

**Specialty Contractor of the Year (South AL)**  
Moody's Electric Company

**Specialty Contractor of the Year (Central AL)**  
Dunn Construction Company

**Specialty Contractor of the Year (North AL)**  
B.D. Welch Construction

**Upstart Business of the Year**  
Flagstar, LLC

**Project Manager of the Year (Category II)**  
Talmadge James, Dunn Building Company

**Project Manager of the Year (Category III)**  
Sara Beth Wilcox, Brasfield & Gorrie, LLC

**Superintendent of the Year (Category II)**  
Jeff McIlwain, JOHNSONKREIS Construction

**Superintendent of the Year (Category III)**  
Lynn Spradlin, B.L. Harbert International

**Estimator of the Year (Category II)**  
Brett Drummond, Stone Building Company

**Estimator of the Year (Category III)**  
Jud Jacobs, Brasfield & Gorrie, LLC

**Architect of the Year**  
Richard Carnaggio, CCR Architecture & Interiors

**Engineer of the Year**  
Greg Robinson, LBYD

**Developer of the Year**  
Graham & Company

**Lifetime Achievement Award**  
Charles Collat, Sr., Mayer Electric Company

## **THANKS TO OUR 2017 SPONSORS!**

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Cooper Construction  
JOHNSONKREIS Construction

### **CRYSTAL SPONSORS**

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M.J. Harris Construction Services, LLC  
Quality Architectural Metal & Roofing, Inc.

### **GOLD SPONSORS**

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Mayer Electric Supply Company, Inc.  
Prier Construction, Inc.  
Robins & Morton  
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### **AWARD RECIPIENT TABLE SPONSORS**

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Bright Future Electric, LLC  
Cobbs Allen  
Garrison Steel Erectors, Inc.  
Hardy Corporation (2)  
Hinkle Roofing Products, Inc.  
J. Smith Lanier & Co.- Birmingham  
Jim Cooper Construction Company, Inc.  
M & A Electric Company  
Marathon Electrical Contractors, Inc. (2)  
Mayer Electric Supply Co., Inc.  
Plumcore, Inc.  
Sherman Industries, LLC  
Summit Electrical Construction, Inc. (2)  
UAB Facilities

### **LIFETIME ACHIEVEMENT FLORAL ARRANGEMENT SPONSOR**

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### **COCKTAIL HOUR SPONSOR**

Paradiso Painting Company, Inc.

### **CENTERPIECE SPONSOR**

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## LIFETIME ACHIEVEMENT AWARD RECIPIENT: CHARLES A. COLLAT, SR.



Current Chairman Emeritus of Mayer Electric Supply Company, Inc., Charles A. Collat, Sr., is one of Alabama's most respected business leaders. He is the retired President and Chief Executive Officer of Mayer Electric.

Charles was born in Savannah, Georgia. After graduating high school, he entered the University of Georgia where he graduated with an accounting degree and then joined the United States Air Force where he served in Japan during the Korean War. When Charles returned home, he moved to Birmingham to be close to his sweetheart, Patsy Weil. He began his career at Mayer as an associate in 1953 which is the same year he and Patsy were married.

During his early tenure at Mayer, Charles' work ethic and excellent strategic decision-making helped to catapult him quickly into leadership roles at the company. He eventually took over as owner and President of the company in 1979. The company has grown to be one of the largest electrical distributors in the nation, expanding from about 20 associates to over 1,100 today. Currently, Mayer has 54 locations and has exceeded \$800 million in sales.

Realizing the need for education in the distribution industry, Charles and Patsy established the Ben S. Weil Chair of Industrial Distribution at the University of Alabama at Birmingham (UAB). Charles feels very fortunate for his success and enjoys sharing the results of his success with others. Today, UAB is currently building a new facility to house the newly named Collat School of Business formerly known as the UAB School of Business.

His personal philosophy is "Do Good and Be Better" which is something he has strived to do all his life. Family is important and the associates at Mayer are all part of his family. One of the greatest desires he has for all Mayer associates is that they achieve their business and personal goals.

Charles was married to Patsy Weil Collat for 62 years. He and Patsy were devoted to the upbringing of their four children, Nancy Goedecke, Caki Mendel, Susie Collat and Charles Collat Jr. Charles has ten grandchildren and two great-grandchildren.

The life that Charles has lived over the past 85 years has been amazing and he is very honored to be receiving the 2017 Lifetime Achievement Award for the Subcontractors Association of Alabama. He has built many strong friendships and business relationships throughout his lifetime with many great subcontractors and to be honored with this award is one that he will never forget.



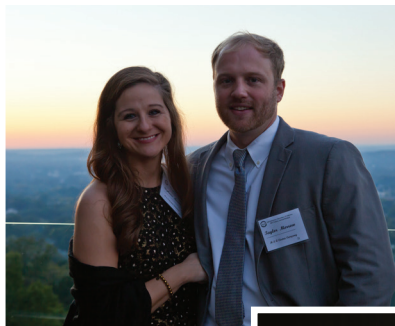


## 2017 WORKPLACE SAFETY AWARD RECIPIENTS

Candidates for the 2017 Safety Award are subject to extremely stringent performance criteria including: achieving an aggregate loss ratio for the last 5 years and current year of 15% or less; the current year loss ratio, individually, must also be 15% or less; candidates must maintain an experience modification rating under 1.0 for each year in this time period; no major OSHA citations(\$10,000 or greater); no work related fatalities; candidates must be members in good standing of SubAla and WorkersFirst, as well as meeting additional standards before being nominated. Congratulations to this year's winners!

A & B Electric Company  
Acme Roofing & Sheet Metal Company, Inc.  
Acton Flooring, Inc.  
Advance Machinery, Inc.  
Allen Caton Acoustical, LLC  
A & L Metals, Inc.  
Amerson Roofing, Inc.  
B & B Scaffolding, LLC  
Bhate Environmental Associates, Inc.  
Brown Roofing Company, Inc.  
Burgess & Berry Insulation Company, Inc.  
Bynum Heating Cooling & Appliance Repair, Inc.  
B & W Electric Company, Inc.  
Capital Heating & Cooling, Inc.  
CB Roofing, LLC  
Central Supply Odenville, LLC  
Clarke-Air, Inc.  
Classic Flooring, Inc.  
Consolidated Design & Machine, Inc.  
Construction Specialty Associates, Inc.  
Cooper Wilkins Welding & Machine Co., Inc.  
Cornelius Welding & Maintenance, Inc.  
Crimson Insulation Company, Inc.  
Dallas Air Conditioning & Heating, Inc.  
Deason, Inc.  
Donald Carter Heating & Cooling, LLC  
Dorroh Heating & Air Conditioning Inc  
Environmental Comfort Systems, Inc.  
Flanagan Contracting, LLC  
Fletcher Supply Company, Inc.  
Freeman Sheet Metal, Inc.  
Golson Construction Company, Inc.

Harrell's Refrigeration Service, Inc.  
Hathcock Siding & Awning Co., Inc.  
H & H Heating & Cooling  
InTec Industries, Inc.  
Interstate Sheet Metal Co., Inc.  
James B. Donaghey, Inc.  
Johnstone Supply - Dothan  
Jones Brothers Roofing Co., Inc.  
KC Construction  
LaBit Heating & A/C Service, LLC  
Magic City Roofing, Inc.  
NeedCo, Inc.  
Nelson Glass Company, Inc.  
Paradiso Painting Company, Inc.  
Pearce Trawick Services  
Pell City Heating & Cooling, Inc.  
Phillips Slipform, Inc.  
Pressnell Roofing & Sheet Metal, LLC  
R.B. Atkins & Associates, Inc.  
Redmon Drywall, Inc.  
Reynolds Electric & Refrigeration, Inc.  
Richard Electric Co., Inc.  
Sanders-Hyland Corporation  
S-DAP, Inc.  
Smith Roofing, LLC  
Snell Service Co., Inc.  
Southeast Cherokee Construction, Inc.  
Southeastern Roofing Company, Inc.  
Tri-State Roofing & Remodeling Company, Inc.  
Valley Distributors, Inc.  
Walley Electric Company, Inc.  
Western Sales & Services, Inc.





## **2017 PRESIDENT'S AWARD RECIPIENT: STEVE MILLER**



Steve and his brother grew up either working with their dad in his roofing and sheet metal business or working on the farm with their granddad. In March, 1968, his dad started Miller Roofing. In 1983 a former CEO of ARSM-HACCA came to their office, told them about the association and they quickly joined. Steve was later asked to be on the Board of Directors where he remains today. During the years of membership, Steve has held all the director positions, including being president at least four times. He says that joining the association has proven to be one of the best decisions made by Miller Roofing. Steve is also very grateful for this group and the great friendships he has made.

Steve is newly married to Pam and they live in Jasper. He says that he is boss at work – Pam is boss at home. They really enjoy traveling. Together they have 3 children: James, Morgan and Beth.

Steve is active in his church, Philadelphia Baptist Church and with his family. He is so proud of his three children and three grandchildren. He also enjoys farming, hunting, fishing, picking on his guitar and singing, even though he says he sings like Barney Fife! He also likes tinkering with and collecting old cars. He is a member of the Walker County Car Club.

We are thankful for Steve's leadership, participation and continued support of SubAla. Steve has been, and remains, an excellent President!

## **2017 CHISENHALL AWARD RECIPIENT: GEORGE HELMS**

Established in 1971, the Chisenhall Award was named for Herbert Chisenhall who was instrumental in the establishment of ARSM-HACCA, now SubAla, in the early 1950's. The award has always honored association members who exhibit standards of excellence in the industry and contribute to the success and growth of the association. The recipient is selected by vote of previous Chisenhall Honorees and the identity is kept secret until the presentation at the Annual Convention. We are honored to announce to you the 2017 Chisenhall Award recipient is George Helms of Reliable Products in Geneva, Alabama.



George was born in Geneva, Alabama and loves small town living even today. George went to Geneva High School where he was the president of his junior and senior class. His dad started George and his brother at an early age in their first business, mowing grass. George began saving money for his first car.

At age 15 he purchased a lime gold '67 Mustang coupe. All his friends knew not to ever touch it! George attended The University of Alabama where he earned a Degree in Human Resources. He began working with Reliable Products as their Human Resource Manager in 1992 and is now the HR Director, over two plants. They joined ARSM-HACCA in 1995 and George was asked to be the representative for Reliable Products. George began his service to the Association and was soon asked to serve on the Board of Directors.

George met Donna when she was a senior in college and after completing their college education, they married and have been together ever since. But interestingly, the year before they married, they broke ground on a property and starting building the home they still live in today. George and Donna have two children Jake and Rachel, and are proud grandparents of their first grandson, born this year.

George serves on the Geneva Chapter United Way Board as well as the Wiregrass Mental Health Services Board. He is a Sunday school superintendent and sings in the choir at Providence United Methodist Church. In his spare time, George plays golf, the guitar and the mandolin. If there is one description to describe George Helms, it would be dependable, as we have seen over the years at SubAla. We are honored to present the 2017 Chisenhall Award to George Helms.



# CONVENTION 2017 WAS A BLAST!



## SEE YOU NEXT YEAR!



# SPECIAL THANKS TO OUR CONVENTION SPONSORS!

**W**e are grateful to our friends who are sponsoring the 2017 SubAla and WorkersFirst convention. We are thankful for their interest in supporting us. Without the generous financial support of all our sponsors, we would not be able to host this type of first-class event. Please take advantage of this opportunity to socialize with representatives of these fine organizations and thank them personally for their support.

## PLATINUM – \$2,500 and up

CareWorks Managed Care Services  
Wilson & Berryhill, PC  
WorkersFirst CompFund  
York Risk Services Group

## GOLD – \$1,500-\$2,499

Austill, Lewis, Pipkin & Maddox, PC  
CMI, LLC  
JOHNSONKREIS Construction  
Marathon Electrical Contractors  
Midwest Employers Casualty Co.  
Morgan Stanley  
Roofers Mart Southeast, Inc.  
Summit Electrical Construction

## SILVER – \$750-\$1,499

Brasfield & Gorrie, LLC  
CNA Insurance and Surety  
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Mingledorff's, Inc.  
Ogletree Deakins Nash  
Smoak & Stewart, PC  
Parkes Mechanical & Metals, Inc.  
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## BRONZE – \$749 or less

Carlisle Medical, Inc.  
First Response, Inc.  
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## SUBALA MEMBER SPOTLIGHT: ALLEN'S AIR CONDITIONING



David Allen started his own business, Allen's Air Conditioning, in 1982 in Tuscumbia, Alabama. David and his wife, Rhonda, have been married for 32 years and the two of them made Allen's Air Conditioning a family business. All three children, Gregg, Stacie and Chisholm, and two grandsons, Jonathon and Ethan, have grown up in the business.

The family run business is the oldest Alabama Heating, Cooling, Air Conditioning, Heat Pump and furnace repair, installation, service, replacement and maintenance company located in Colbert County. They specialize in designing and installing complete comfort systems for owners of existing homes and buildings. Allen's employees have accumulated 140 years of experience performing air conditioner repairs, furnace repairs, and heat pump repairs as well as all air conditioner replacements, LP and Natural Gas furnace replacements, as well as heat pump replacements. All of their systems feature custom fabricated, all galvanized sheet metal duct systems. They have grown over the past 35 years into the company they are today. The heart of this company may be located in Tuscumbia but Allen's Air Conditioning expands its services into Muscle Shoals, Sheffield, Florence, Russellville, Cherokee, Leighton, Littleville, Killen, and Barton.

Allen's Air Conditioning has proven themselves reliable and honest. Allen's Air Conditioning takes special pride in the craftsmen they train and employ--a fact that is noticeable immediately in the attitude and integrity they bring to the job site. From the professionalism of their sales, to the dedication of the field personnel, they are dedicated to delivering the best.



## WELCOME NEW MEMBERS!

Moody's Electric, Inc.  
Spec 9 Contract Flooring Group, LLC  
J.D. Morris Construction Company, Inc.  
Wilder Rebar, LLC  
Garrett Masonry, Inc.  
Irons Electric Company, Inc.  
Sanford and Sons, Inc.  
R & T Electric, LLC  
Southeastern Cooling, Inc.  
Waynes Landscape Services  
Houseal Insurance & Bonding/ PCIP DBA:  
Associated Drywall Partners  
Safway Services, LLC  
W.C. Wright & Son, Inc.  
CRV Surveillance, LLC

Ellenburg Construction, Inc.  
M & S Contracting, LLC  
Core Construction Group  
Houston Mechanical, LLC  
LED Fixture Solutions, LLC  
B & K Erectors, LLC  
A P Services  
OnTheWayNOW, Inc.  
Crutchfield & Graves Insurance Agency, LLC  
Civil Contractors, LLC  
Gaston Construction Company, Inc.  
Scott Turvin Construction, Inc.  
K & S Plumbing Services, LCL  
Cheaha Masonry/ Joel Spurlin DBA:  
Sure Star Construction, Inc.

